



TO WHOM IT MAY CONCERN

Our company:

AIG Powszechne Towarzystwo Emerytalne S.A, Poland
(AIG Global Pension Company Joint Stock Company, Poland
- a member of American International Group, Inc.)

has been working with Mr James Heidema and Professional Sales Plus, Inc. for the past four years.

We have found his work to be of very high quality and efficiency, fulfilling our expectations and finally bringing measurable results for our Sales Force. We have had a chance to invite Jim to run trainings several times during past four years, trainings which ranged from basic topics like sales skills and ending at sophisticated sales subjects. Almost 200 our sales people and sales managers participated at different level sessions with Jim improving their quality of sales job.

It was a real pleasure to work with Jim, gain new experience and use his knowledge for our own sales purposes.

We have no hesitancy in recommending James and his company to any company in the world that wishes to professionally develop their salespersons and managers.

Sincerely,

Przemysław Grabowski
Sales Development Director

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